

Commercial Security & Audio Visual Technology Solutions

BASSETT
SALES CORPORATION

AIPHONE

Aiphone is the world's largest intercom manufacturer, offering a wide range of security communications products, ranging from audio intercoms, IP video intercoms and access control. Operating in over 60 countries, Aiphone proudly serves commercial, residential, and educational sectors, ensuring reliable communication and security solutions that connect people and secure spaces around the globe.

INTERCOM SYSTEMS



Altowav provides advanced point-to-point and point-to-multipoint wireless communication solutions purpose-built for security, smart city, and broadband applications. Their rugged, high-performance radios—proudly manufactured in the USA—leverage interference-free mmWave technology to deliver ultra-reliable, high-capacity connectivity even in the most demanding environments. From securing critical infrastructure to powering intelligent urban systems and expanding broadband access, Altowav enables resilient, real-time communication where it matters most. Their edge lies in combining cutting-edge RF engineering, flexible system integration, and responsive customer support—empowering faster, smarter, and more robust networks.

NETWORKING SOLUTIONS



AtlasIED is a global electronics manufacturer providing comprehensive audio and security hardware and software solutions for commercial business environments. With more than 2,000 specialized audio products backed by 87 years of manufacturing excellence, the company boasts the widest and deepest product portfolio in the commercial audio industry. Industry-leading solutions such as their loudspeakers, digital signal processors, IP endpoints for mass communication, sound masking, amplifiers, and related products, seamlessly integrate into any analog and IT-based infrastructures.

AUDIO SOLUTIONS



Formerly Bosch Video Systems, **IQSIGHT** has more than 60 years of engineering expertise. Delivering intelligence-first video security that helps organizations see clearly, understand context in real time, and act with confidence, IQSIGHT transforms video into actionable insight so leaders can make better decisions, earlier. IQSIGHT offers a proven portfolio of NDAA- and TAA-compliant video solutions, including FLEXIDOME, AUTODOME, and MIC cameras, supported by more than 600 patents and designed to perform reliably over the long term.

FIXED VIDEO SOLUTIONS



LifeSafety Power is the preeminent manufacturer of intelligent power management solutions for access control, intrusion, and surveillance in the security and lifesafety industries. FlexPower, LifeSafety Power's award-winning product family, is core to the company's business of integrating access control boards and power modules into a single enclosure, and allows for many system configurations that come standard in one advanced system platform. FlexPower is enhanced by a network of partnerships and alliances, designed hand-in-hand with numerous original equipment manufacturers (OEMs) such as Mercury Security, AMAG, Software House, HID, Honeywell, Brivo and Paxton.

POWER SYSTEMS



MOTOROLA SOLUTIONS **MOBILE VIDEO SOLUTIONS**

Motorola Solutions is the epitome of innovation. The company developed the first car radio in 1930, and relayed the first words from the moon to Earth in 1969. Today, they've expanded beyond just radio equipment to having an impressive and interconnected ecosystem of radio, video, and command center solutions for public safety and commercial industries. Their mobile video portfolio of body-worn cameras, the product line The Bassett Sales Corporation represents through our sister company, Astra Communications, Inc. (a Motorola Solutions distributor), highlights the company's continued dedication to creatively solving today's safety and security challenges in commercial markets. Leveraging the same technology used in the public safety sector, body-worn cameras provide businesses and employees with an unbiased, independent witness when dealing with aggression or confrontations on the job.



DATACOM SOLUTIONS

Paige Datacom Solutions is a thought-leader in datacom applications and cable design. The company has an extensive offering of wire, cable, and accessories that enable cloud, co-location and enterprise data centers, intelligent buildings, and campus deployments. Paige's products deliver unwavering performance, with their award-winning GameChanger cable alone enhancing the capability of a company's networking infrastructure to go well beyond the 100 meter limit.



PRO AV SOLUTIONS

Powered by 70+ years of broadcast excellence and experience, **PlexusAV** is a human-focused AV-over-IP ecosystem of versatile and interoperable products. Established in 2023, PlexusAV is a new division of the trusted Sencore, the high-quality broadcast production company. Based on IPMX, PlexusAV eliminates the stress of selecting an AV-over-IP technology by leveraging a standards-based solution. As a result, PlexusAV is building interoperable, compatible, adaptable and stress-free AV-over-IP solutions.



ADVANCED DISPLAY SOLUTIONS

Primeview provides a complete portfolio of premium LCD and cutting-edge, direct-view LED wall solutions for commercial markets. Their systems are designed by globally renowned video wall experts with decades of experience in display technology, mounting solutions, system controls, and mission-critical wall processing. Their expertise goes beyond simply building screens; they engineer the very essence of the visual experience. This experience is enhanced by Primeview's USA manufacturing being performed on the most advanced ISO-certified production lines, maintaining high-quality control standards.



ACCESS CONTROL SOLUTIONS

Salto is a leading global access control solutions provider of electronic locks, cylinders, wall readers, locker locks, and padlocks that make smart access to any door possible, including those that would otherwise be too difficult or expensive to secure. Since 2001, the company's smart access control solutions ecosystem and electronic locking technology networks such as the Salto Virtual Network (SVN) data-on-card, BLUEnet Wireless, and JustIN Mobile, have set new standards in security, manageability, flexibility and design that bring real-world benefits to virtually any type of door.

The Bassett Sales Corporation is an independent Manufacturer Representative headquartered in Burbank, CA, and delivers physical security and commercial audio technology solutions to the Southern California, Southern Nevada, Arizona, and Hawaii markets.

The company offers solutions for all industries, including residential, corporate, education, healthcare, transportation, hospitality, retail, government, critical infrastructure, and utilities and energy, through its resident sales personnel in Los Angeles, Orange County, San Diego County, San Francisco, and Phoenix.

© 2026 The Bassett Sales Corporation. All rights reserved. June 2026

The Bassett Sales Corporation
1101 Chestnut Street
Burbank, CA 91506
800.422.1003
bassettsales.com



Meet Our Team



Scott Bassett

CEO

scott.bassett@bassettsales.com

Cell: 310.991.7474

Territory: Southern California and Hawaii



Kim Walsh

President

kim.walsh@bassettsales.com

Cell: 818.424.1382

Territory: Southern California – Los Angeles County, Inland Empire, Tri-Counties

Unmatched security industry and audio visual expertise from an accessible, results-driven team of in-market sales and marketing professionals.



Natasha Rodgers

Vice President of Marketing and Communications

natasha.rodgers@bassettsales.com

Cell: 618.593.3792



Marco Colindres

Vice President of Sales, Pro A/V

marco.colindres@bassettsales.com

Cell: 415.518.6180



Jeff Snyder

Director of Sales, Commercial Security

jeff.snyder@bassettsales.com

Cell: 480.688.2481

Territory: Arizona



Steve Kaczor

Director of Business Development

steve.kaczor@bassettsales.com

Phone: 800.422.1003



Ken Berkhouse

Regional Account Manager

ken.berkhouse@bassettsales.com

Cell: 858.922.4638

Territory: San Diego County, Orange County, Inland Empire, Imperial County



Jason Gonzales

Regional Account Manager

jason.gonzales@bassettsales.com

Cell: 847.637.6503

Territory: Los Angeles County, Orange County, San Bernardino County



Jim Sage

Business Development, Project Management, Technical Support

jim.sage@bassettsales.com

Cell: 310.658.8371



Teresa Briggs

Inside Sales Manager

teresa.briggs@bassettsales.com

Phone: 800.422.1003

The Bassett Sales Corporation is an independent Manufacturer Representative headquartered in Burbank, CA, and delivers physical security and commercial audio technology solutions to the Southern California, Southern Nevada, Arizona, and Hawaii markets.

The company offers solutions for all industries, including residential, corporate, education, healthcare, transportation, hospitality, retail, government, critical infrastructure, and utilities and energy, through its resident sales personnel in Los Angeles, Orange County, San Diego County, San Francisco, and Phoenix.

© 2026 The Bassett Sales Corporation. All rights reserved. June 2026

The Bassett Sales Corporation
1101 Chestnut Street
Burbank, CA 91506
800.422.1003
bassettsales.com

